

Companies often provide multiple medical plans—yet offer only one dental plan. Employees appreciate flexibility, so shouldn't they have multiple options for dental too? They should. And that's where you come in.

Your clients deserve flexibility without sacrificing quality.

With Dominion National's PPO+ Program, clients can customize dental benefits and potentially reduce premium costs by adding a secondary, lower-cost option, such as an ePPO or Select Plan, alongside our traditional PPO.¹

In many cases, groups looking for a lower-cost secondary option are offered a watered-down PPO stripped of benefits to meet a lower price point. The PPO+ Program offers choices at two distinct price points and networks, without compromising quality.

The program works in any contribution model, empowers employees to select the option that best fits their budget and needs, and creates a buy-up structure with the in-network only option (ePPO or Select Plan) and the fully customizable PPO.

Help your clients get creative with cost savings while boosting participation and satisfaction.

 Value for you	 Value for your clients	 Value for employees
<ul style="list-style-type: none">• 15% ePPO commission• Differentiates your product offerings from competing brokers• Makes it easy to explore options with your dedicated team of dental experts	<ul style="list-style-type: none">• Helps drive employee participation and cost savings• Provides an opportunity to shift existing contributions for deeper savings• Supports employee satisfaction, acquisition and retention	<ul style="list-style-type: none">• Provides more choices to fit their budget• True national solution with our Elite Plus ePPO network• Richer in-network benefits with predictable fees and lower costs

Contact your sales executive today to learn more!

¹ In New Jersey, the ePPO product is called EPO Copayment Plan. The Select Plan is a managed care plan with exclusive network, fixed member copayments, no annual maximum dollar limits, no waiting periods and no deductibles.

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Dominion National is the brand name for the Dominion group of companies. Dental plans are underwritten by Dominion Dental Services, Inc. (DDSI). Dominion Dental Services USA, Inc. (DDSUSA) is a licensed administrator of dental and vision benefits. Vision plans are underwritten by Avalon Insurance Company, and administered by DDSUSA, in DC, DE, MD, PA and VA. Vision Plans are underwritten by DDSI in all other states where Dominion National operates. The Discount Program is offered through DDSUSA.